



# SmartCare: Maximize Lifespan, Minimize Costs

## Enterprise IT Support Without the OEM Price

Why let your customers overpay for OEM maintenance when they can get the same high-quality support for 50%-85% less? SmartCare, a third-party maintenance (TPM) offering from SmartSource IT, delivers enterprise-grade maintenance for networking, servers, and storage—without the inflated costs of manufacturer contracts.

- **50%-85% Cost Savings** – Reduce IT maintenance expenses without sacrificing quality.
- **24/7 Expert Support** – Direct access to certified engineers anytime they are needed.
- **Flexible SLAs** – Service levels that match or exceed OEM contracts.
- **Multi-OEM Support** – One contract covers multiple brands, simplifying vendor management.
- **Hardware Lifecycle Extension** – Keep IT infrastructure running longer and avoid costly upgrades.

We provide third-party maintenance (TPM) for a wide range of enterprise hardware, supporting leading brands like Aruba, Cisco, Juniper, and Brocade in networking, as well as Cisco, Dell, HPE, and Lenovo in servers and storage.

### OEM-Level Support, Minus the Premium Price Tag

SmartCare delivers the same high-performance maintenance as OEMs—without their rising renewal fees. Help your customers extend the life of their critical infrastructure—whether their hardware is out of warranty, nearing End of Life (EOL), or End of Service (EOS).

### How It Works

1. **Tell Us About the IT Environment** – Send us a list of the equipment your customers need to support.
2. **Receive a Cost-Saving Quote** – Compare current OEM renewal pricing with the SmartCare lower-cost alternative.
3. **Seamless Transition** – Your customers enjoy uninterrupted support with certified technicians, spare parts availability, and flexible contracts.

### Help Your Customers Save on IT Maintenance—While Growing Your Business

Contact us for a free cost comparison and see how SmartCare can help you deliver cost-saving maintenance solutions to your customers—reducing their IT expenses while ensuring reliable infrastructure support.